United Way of Linn, Benton and Lincoln Counties

Financial Statements with Supplemental Information

Year Ended June 30, 2022

Aldrich SM

UNITED WAY OF LINN, BENTON AND LINCOLN COUNTIES

Financial Statements with Supplemental Information

Year Ended June 30, 2022

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
United Way of Linn, Benton and Lincoln Counties
Albany, Oregon

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of United Way of Linn, Benton, and Lincoln Counties (a nonprofit organization), which is comprised of the statement of financial position as of June 30, 2022 and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of United Way of Linn, Benton, and Lincoln Counties as of June 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplemental Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of operating expenses - budget and actual and schedule of allocations shown on pages 13 and 14 are presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Aldrich CPAs + Advisors LLP

Salem, Oregon
February 1, 2023

UNITED WAY OF LINN, BENTON AND LINCOLN COUNTIES

Statement of Financial Position

June 30, 2022

ASSETS		
Cash	$	122,830
Unconditional Promises to Give, net of allowance		288,344
Grants Receivable		225,000
Investments		88,761
Other Assets		34,800
Total Assets	$	759,735
LIABILITIES		
Accounts Payable	$	18,469
Accrued Payroll and Related Expenses		14,146
Allocations Payable		225,000
Designations Payable		127,709
Total Liabilities		385,324
Net Assets (Deficit):		
Without donor restrictions		(411,503)
With donor restrictions		785,914
Total Net Assets		374,411
Total Liabilities and Net Assets	$	759,735

See accompanying notes to financial statements.

UNITED WAY OF LINN, BENTON AND LINCOLN COUNTIES

Statement of Activities and Changes in Net Assets

Year Ended June 30, 2022

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue, Gain, and Support			
Campaign results:			
Prior year campaign	$ 40,652	$ -	$ 40,652
Current campaign year	-	840,576	840,576
Next campaign year	-	1,578	1,578
Gross campaign results	40,652	842,154	882,806
Less designated campaign results	-	(111,669)	(111,669)
Campaign revenue	40,652	730,485	771,137
Less provision for uncollectible promises to give	-	(123,815)	(123,815)
Net Campaign Results	40,652	606,670	647,322
Other revenue:			
Grants and non-campaign contributions	126,882	289,503	416,385
Investment income	(5,157)	-	(5,157)
Dolly Parton Imagination Library program	-	101,647	101,647
Administrative fees	21,213	-	21,213
Net assets released from time restrictions	537,728	(537,728)	-
Net assets released from purpose restrictions	136,907	(136,907)	-
Total Revenue, Gain and Support	858,225	323,185	1,181,410
Expenses:			
Program services	843,645	-	843,645
Management and general	183,221	-	183,221
Fundraising	37,751	-	37,751
Total Expenses	1,064,617	-	1,064,617
Total Change in Net Assets	(206,392)	323,185	116,793
Net Assets (Deficit), beginning of year	(205,111)	462,729	257,618
Net Assets (Deficit), end of year	$ (411,503)	$ 785,914	$ 374,411

See accompanying notes to financial statements.

UNITED WAY OF LINN, BENTON AND LINCOLN COUNTIES

Statement of Functional Expenses

Year Ended June 30, 2022

	Program Services	Supporting Services: Management and General	Supporting Services: Fundraising	Total
Salaries, taxes, and benefits	$ 312,602	$ 13,741	$ 17,176	$ 343,519
Allocations	224,958	-	-	224,958
Professional fees	706	126,639	39	127,384
Dolly Parton Imagination Library expenses	115,931	-	-	115,931
Non-campaign grants	115,393	-	-	115,393
Community engagement	32,213	187	5,067	37,467
Dues and subscriptions	-	33,161	2,199	35,360
Rent	18,509	814	1,017	20,340
Software and IT	2,250	99	11,100	13,449
Office expense	8,316	365	457	9,138
Utilities	7,761	341	426	8,528
Insurance	-	5,106	-	5,106
Travel	3,639	156	195	3,990
Bank charges	-	2,486	-	2,486
Miscellaneous	672	95	37	804
Depreciation	695	31	38	764
Total Expenses	$ 843,645	$ 183,221	$ 37,751	$ 1,064,617

See accompanying notes to financial statements.

UNITED WAY OF LINN, BENTON AND LINCOLN COUNTIES

Statement of Cash Flows

Year Ended June 30, 2022

Cash Flows from Operating Activities:		
Change in net assets	$	116,793
Adjustments to reconcile change in net assets to net cash used by operating activities:		
Unrealized loss on investments		6,900
Depreciation		764
Changes in assets and liabilities:		
Unconditional promises to give		(105,857)
Grants receivable		(225,000)
Other assets		(5,612)
Accounts payable and accrued liabilities		(45,198)
Allocations payable		(43,072)
Designations payable		20,872
City of Corvallis social service funds		(27,499)
Net Cash Used by Operating Activities		(306,909)
Cash Flows from Investing Activities:		
Purchase of investments		(1,669)
Proceeds from sale of investments		27,289
Purchase of property and equipment		(2,810)
Net Cash Provided by Investing Activities		22,810
Net Decrease in Cash		(284,099)
Cash, beginning of year		406,929
Cash, end of year	$	122,830

See accompanying notes to financial statements.

Note 1 - Organization and Summary of Significant Accounting Policies

Organization and Nature of Activities

United Way of Linn, Benton and Lincoln Counties (United Way) is a not-for-profit corporation, which was originally incorporated in the state of Oregon on June 14, 1957 as United Way of Linn County. Effective July 1, 2020, United Way of Linn County acquired United Way of Benton and Lincoln Counties to form United Way of Linn, Benton and Lincoln Counties. United Way is one place where everyone can make a bigger difference. Since 1957, United Way has been serving our communities' most vulnerable populations by forging partnerships across all sectors, mobilizing resources where they are needed most, and investing in programs that create change.

United Way fights for the health, education, and financial stability of every person in every community across our region. We all have a stake in what befalls our fellow man. We all benefit when a child succeeds in school, when someone finds a job that will help them provide for their family, or when more people are able to access quality, affordable health care and can live, work, and play in healthy, safe environments.

Formerly known as 'The Community Chest', United Ways' everywhere belong to the community in which they operate. At United Way, we are committed to aiding each of our donors in investing in services and agencies in their own backyard. In short, dollars raised are invested back in the counties United Way serves.

Financial Statement Presentation

The financial statements of United Way have been prepared in accordance with accounting standards generally accepted in the United States (US GAAP), which require United Way to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of United Way. These net assets may be used at the discretion of United Way's management and the Board of Directors.

Net assets with donor restrictions - Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of United Way or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities and changes in net assets as net assets released from restrictions. United Way does not have any restrictions that are perpetual in nature at June 30, 2022.

Use of Estimates

The preparation of financial statements, in conformity with US GAAP, requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and changes therein, and disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

Cash

United Way maintains its cash in bank deposit accounts that, at times, may exceed the federally insured limit of $250,000 per account holder, per bank. United Way has not experienced any losses in its bank accounts, and management believes it is not exposed to any significant credit risk on cash and cash equivalents.

Unconditional Promises to Give

When a donor has unconditionally promised to contribute funds to United Way in future periods, United Way recognizes an unconditional promise to give. Promises to give expected to be collected within one year are recorded as support and a receivable at net realizable value. Promises to give expected to be collected in future years are recorded as support and a receivable at the present value of expected future cash flows. Discounts on those amounts are computed using interest rates applicable to the years in which the promises are received. Amortization of discounts, if any, is included in contribution revenue.

Note 1 - Organization and Summary of Significant Accounting Policies, continued

Unconditional Promises to Give, continued
An allowance for uncollectible promises to give is provided based upon management's judgment, including such factors as prior collection history, type of contribution and nature of fundraising activity. The estimated allowance is applied to all promises to give received in a campaign year.

Fair Value of Financial Instruments
Fair value accounting standards define fair value, establish a framework for measuring fair value, outline a fair value hierarchy based on inputs used to measure fair value and enhance disclosure requirements for fair value measurements. The fair value hierarchy distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Level 1 or 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy):

Level 1 inputs are quoted prices in active markets for identical investments that the investment manager has the ability to access at the measurement date.

Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the investment, either directly or indirectly.

Level 3 inputs are unobservable inputs for the investment.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. As a practical expedient, certain financial instruments may be valued using net asset value (NAV) per share. NAV is the amount of net assets attributable to each share of a pool investment at the end of the period.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2022:

Beneficial interest in assets held by the Oregon Community Foundation - Reported at fair value based on the fair value of the underlying assets in the trust as reported by the custodian.

United Way's financial instruments, none of which are held for trading purposes, include cash, investments, receivables, and accounts payable. United Way estimates that the fair value of all of these non-derivative financial instruments at June 30, 2022 does not differ materially from the aggregate carrying values of its financial instruments recorded in the accompanying statements of financial position.

Allocations Payable
Allocations payable are determined by the Board of Directors based on grant applications received from various organizations. The amount is based on the campaign funds promised between October and March of the fiscal year. The allocations are paid out monthly over the next fiscal year.

Designations Payable
Designations payable consist of contributions received during the campaign for which the donor has specified the organization to which the funds must be paid. Designations are paid out when collected from the donors, and if the promise to give is not fulfilled, then the designation will not be paid. Administrative fees are charged to nonmember agencies at 12.2%.

Note 1 - Organization and Summary of Significant Accounting Policies, continued

Revenue Recognition
United Way recognizes revenue in a manner that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which United Way expects to be entitled in exchange for those goods or services.

Campaign Results - Contributions received, including unconditional promises to give, are recognized as revenue in the period received or pledged. When the donor specifies the agency that is to receive the donated funds, contributions are treated as agency transactions and are recorded as contributions in the campaign results but then deducted to reach the net campaign total in the statements of activities and changes in net assets. Contributions with specific donor-imposed restrictions are reported as an increase in net assets with donor restrictions. Net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the statement of activities and changes in net assets as net assets released from restriction when the donor stipulated time restriction ends or the purpose restriction is accomplished by United Way.

Grants and Non-Campaign Contributions - Revenue is recorded when the grant funds or contributions are received and restricted based on the funding entity. These funds are released from restrictions when expended for the specified purpose.

Dolly Parton's Imagination Library - This is a program that United Way is a local sponsor for in Linn, Benton, and Lincoln counties. This program is dedicated to inspiring a love of reading by gifting books free of charge to children from birth to age five, through funding shared by Dolly Parton and local community partners in the United States, Canada, United Kingdom, Australia and Republic of Ireland. Donations received are used to purchase and distribute books to children in the respective counties.

Functional Expense Allocation
The costs of program and supporting activities have been summarized on a functional basis in the statements of functional expenses. Program services consist of amounts expended to support the program activities of United Way, including grants to other organizations. Expenses have been allocated amongst those functions that benefit. Allocations are based upon either direct payments or are allocated on the following basis:

Natural Expense	Allocation Basis
Salaries, taxes, and benefits	Estimated time and effort
Rent	Overall payroll allocation
Utilities	Overall payroll allocation
Travel	Overall payroll allocation
Office expense	Overall payroll allocation
Miscellaneous	Overall payroll allocation

Income Taxes
United Way's activities are generally exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code. Since United Way is exempt from federal and state income tax liability, no provision for federal or state income taxes has been included in these financial statements.

For the year ended June 30, 2022, management of United Way believes there has been no activity that would jeopardize the tax position, being a tax exempt organization, and that it is more likely than not, based on the technical merits, that this position would be sustained upon examination. United Way recognizes interest and penalties, if any, related to unrecognized tax benefits in interest expense. There were none for the year ended June 30, 2022.

Note 1 - Organization and Summary of Significant Accounting Policies, continued

Income Taxes, continued
All tax exempt entities are subject to review and audit by federal, state, and other applicable agencies. Such agencies may review the taxability of unrelated business income, or the qualification of the tax-exempt entity under the Internal Revenue Code and applicable state statutes.

Subsequent Events
United Way has evaluated subsequent events through February 1, 2023, which is the date the financial statements were available to be issued. See additional disclosure of subsequent event at Note 9.

Note 2 - Availability and Liquidity

As part of United Way's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Financial assets available for other general expenditure, that is, without donor or other restrictions limiting their use within one year of the statement of financial position date, comprise the following at June 30, 2022:

Financial Assets:		
Cash	$	122,830
Investments		88,761
Unconditional promises to give, net		288,344
Grants receivable		225,000
Total financial assets		724,935
Less amounts not available to be used within one year:		
Donor restricted net assets		607,661
	$	117,274

Note 3 - Unconditional Promises to Give

Unconditional promises to give consist of the following at June 30, 2022:

Pledges receivable due in less than one year	$	412,159
Allowance for uncollectible pledges		(123,815)
Pledges receivable, net	$	288,344

Note 4 - Investments

United Way transferred assets to an endowment fund, held and legally owned by The Oregon Community Foundation (Foundation). According to U.S. Treasury Regulations, all Foundation agreements must grant variance power to the Foundation's board of directors. Variance power is defined as the authority to modify restrictions and conditions of the fund agreement under certain circumstances. United Way retains the authority to transfer assets out of the fund at their discretion.

Note 4 - Investments, continued

The fund is recognized as an asset to United Way and conversely as a liability to the Foundation. The following table summarizes assets measured at fair value by classifications within the fair value hierarchy:

	Assets at Fair Value as of June 30, 2022				
	Level 1	Level 2	Level 3	NAV	Total
Beneficial interest in assets held by the Foundation	$ -	$ -	$ -	$ 88,761	$ 88,761

Note 5 - Net Assets with Donor Restrictions

Assets with donor restrictions at June 30, 2022 are available for the following purposes:

With Donor Restriction:	
Wildfire Relief	$ 234,528
System of Care	217,000
Time restricted	178,253
Dolly Parton Imagination Library	103,048
South Benton Advisory Group funds	36,231
Early Childhood Education	10,840
211	2,434
Albany Pride	3,182
Child Abuse Network	398
	$ 785,914

During the year ended June 30, 2022, the following assets were released from restrictions:

Satisfaction of Time Restrictions:	
Unconditional promises to give	$ 537,728
Satisfaction of Purpose Restrictions:	
Dolly Parton Imagination Library	115,931
Wildfire Relief	10,000
Childcare	6,001
South Benton Advisory Group funds	3,000
Albany Pride	1,925
Child Abuse Network	50
	$ 674,635

Note 6 - Operating Lease

On August 23, 2022, United Way entered into an operating lease for office space through August 31, 2025. The lease terms call for rent of $1,650 per month through August 31, 2023 and $1,750 after that. United Way has an option to provide 90-day notice to terminate the lease. Rent expense for the year ended June 30, 2022 amounted to $20,340.

Note 7 - Employee Benefit Plan

United Way has established a tax-deferred annuity plan qualified under Section 403(b) of the Internal Revenue Code. Employees are considered eligible to participate upon reaching age 21 and completing one year of service (with a minimum of 1,000 hours during the first 12 months of employment). Benefits under this plan are fully and immediately vested upon entry to the plan. United Way contributes 6.5% of the annual salaries of participating employees. During the year ended June 30, 2022, United Way's contributions to the plan totaled $8,233.

Note 8 - Concentration of Contributions

During the year ended June 30, 2022, United Way received approximately 31% of its revenue from two large organizations. Unconditional promises to give from one large corporation was approximately 44% of the balance at June 30, 2022.

Note 9 – Subsequent Event

Subsequent to year end, United Way received an unrestricted bequest in the amount of $193,861, which management intends to utilize to reduce the without donor restriction net deficit.

SUPPLEMENTAL INFORMATION

UNITED WAY OF LINN, BENTON AND LINCOLN COUNTIES

Schedule of Operating Expenses - Budget and Actual

Year Ended June 30, 2022

	Budget	Actual	Variance (Over) Under
OPERATING EXPENSES			
Non-campaign grants	$ 64,000	$ 115,393	$ (51,393)
Salaries, taxes, and benefits	335,650	343,519	(7,869)
Allocations	250,000	224,958	25,042
Professional fees	63,250	127,384	(64,134)
Dolly Parton Imagination Library	110,000	115,931	(5,931)
Community engagement	34,720	37,467	(2,747)
Dues and subscriptions	20,000	35,360	(15,360)
Rent	20,000	20,340	(340)
Software and IT	6,400	13,449	(7,049)
Office expense	7,600	9,138	(1,538)
Utilities	6,400	8,528	(2,128)
Insurance	5,200	5,106	94
Travel	2,700	3,990	(1,290)
Bank charges	3,000	2,486	514
Miscellaneous	150	804	(654)
Total operating expenses	$ 929,070	1,063,853	$ (134,783)
OTHER EXPENSES			
Depreciation		764	
		$ 1,064,617	

UNITED WAY OF LINN, BENTON AND LINCOLN COUNTIES

Schedule of Allocations

Year Ended June 30, 2022

	Linn County	Benton County	Lincoln County	Total
ALLOCATIONS				
ABC House	$ 9,000	$ -	$ -	$ 9,000
Albany InReach Services	6,000	-	-	6,000
Albany Public Schools Foundation	2,000	-	-	2,000
Benton Habitat for Humanity	-	2,440	-	2,440
B'nai B'rith Camp	-	-	4,000	4,000
Boys & Girls Club of Albany	19,100	-	-	19,100
Boys & Girls Club of the Greater Santiam	10,000	-	-	10,000
Center Against Rape and Domestic Violence	5,000	1,250	-	6,250
Casa Latinos Unidos	2,611	-	-	2,611
CASA of Lincoln and Tillamook Counties	-	-	5,000	5,000
CASA of Linn County	5,000	-	-	5,000
CASA-Voices for Children	-	1,250	-	1,250
Centro de Ayuda	-	-	4,000	4,000
Children's Advocacy Center of Lincoln County	-	-	5,000	5,000
Coastal Range Food Bank	-	1,000	2,000	3,000
Community After School Program	5,000	-	-	5,000
Community Outreach Inc	6,000	9,610	-	15,610
Corvallis Daytime Drop-in Center (CDDC)	-	1,250	-	1,250
Corvallis Environmental Center	-	2,375	-	2,375
Corvallis Multicultural Literacy Center	1,000	5,925	-	6,925
Corvallis Public Schools Foundation	-	5,000	-	5,000
Family Assistance & Resource Center (FAC)	8,000	-	-	8,000
Family Tree Relief Nursery	4,500	-	-	4,500
First Christian Pre-Primary	1,000	-	-	1,000
Fish of Albany	3,800	-	-	3,800
Furniture Share	4,000	2,500	-	6,500
Girl Scouts	1,389	-	-	1,389
Jackson Street Youth Shelter	5,500	2,000	-	7,500
Lebanon Gleaners	1,500	-	-	1,500
Lumina Hospice	2,000	-	-	2,000
Mid-Willamette Family YMCA	9,500	-	-	9,500
Mighty Oaks	1,500	-	-	1,500
Obria Medical Clinic	4,250	-	-	4,250
Old Mill Center	2,500	2,000	-	4,500
Ophelias Place	2,500	-	-	2,500
Oregon Cascades West Council of Government Senior Service Foundation	6,000	2,250	-	8,250
Philomath Community Services	-	1,900	-	1,900
Philomath Youth Activities Club	-	1,600	-	1,600
Sharing Hands	4,250	-	-	4,250
Stone Soup Corvallis Inc	-	2,150	-	2,150
Strengthening Rural Families	-	2,500	-	2,500
Sweet Home Emergency Ministries	8,600	-	-	8,600
Trillium Family Services	500	-	-	500
Unity Shelter, Inc	-	10,000	-	10,000
Vina Moses	-	1,500	-	1,500
Volunteer Caregivers	3,000	-	-	3,000
We Care	-	1,500	-	1,500
	$ 145,000	$ 60,000	$ 20,000	$ 225,000